

ROI from TalentSmartEQ Emotional Intelligence Training

TalentSmartEQ's Mastering Emotional Intelligence training program is a sound investment that yields significant improvements in behaviors that are critical to your bottom line. Consider these gains our clients realized from utilizing the program . . .

LEADERS

Leaders at a top-five US government agency experienced a 63% improvement in the depth and quality of their relationships with their coworkers.

At a Fortune 500 consumer products company, 100% of senior leaders experienced solid gains in their performance, including significant bottom-line improvements for their areas of responsibility.

Leaders at one of the largest US not-for-profit health systems experienced a:

<p>93% improvement in their ability to handle conflict effectively.</p>	<p>57% improvement in their ability to deal effectively with change.</p>	<p>54% improvement in their ability to communicate clearly and effectively.</p>
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Senior leaders at a leading US research university experienced a 35% improvement in their ability to keep emotional outbursts from hindering their performance.

Leaders from the finance industry experienced a 30% improvement in the quality of their decision-making.

SALESPEOPLE

Salespeople from multiple Fortune 400 pharmaceutical companies experienced a 31% improvement in the quality of their relationships with their customers due to increased empathy, understanding, and self-control.

Salespeople at a Fortune 200 retailer experienced a:

<p>21% improvement in their willingness to take accountability for their mistakes.</p>	<p>23% improvement in their ability to prevent setbacks from hindering their performance..</p>
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ENGINEERS

Engineers at a Fortune 200 defense contractor experienced a:

<p>40% improvement in their ability to handle change effectively.</p>	<p>26% improvement in the quality of their relationships with their coworkers.</p>
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Engineers at a large US government agency experienced a 20% improvement in their ability to show flexibility in a challenging working environment.

PROBLEM EMPLOYEES

Problem employees at a Fortune 50 telecommunications provider experienced a:

<p>64% improvement in their ability to handle conflict effectively..</p>	<p>50% improvement in the quality of their decision making..</p>	<p>67% improvement in their ability to prevent setbacks from hindering their performance.</p>
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Problem employees at a Fortune 300 utility experienced a 50% improvement in the depth and quality of their relationships with their coworkers.

For more information about TalentSmartEQ's emotional intelligence training programs, visit www.talentsmarteq.com or call **888.818.SMART**.

